

A NEW
TRADE CREDIT
BUSINESS IS
NOW OPEN
FOR BUSINESS



THE **B & C** CO.

TRADE CREDIT



MEET THE NEW TRADE CREDIT INSURER WITH NEW CAPABILITY

INTRODUCING THE BOND & CREDIT CO.

We are a new company in the business of trade credit insurance. Secured by CGU, a market-leading and AA- S&P rated insurer, we are focussed and agile enough to offer you personalised care and attention.

We deliver a seamless experience by providing you with a single point of contact and working closely with you to understand your client's business and their needs.

HOW WE CAN HELP YOU HELP YOUR CLIENTS

PRODUCTS DESIGNED TO PROTECT YOUR CLIENTS' CASH FLOW

Your clients can carry on trading with the confidence that our products and capabilities will protect them from late payments or non-payment due to insolvency.

OUR CORE PRODUCTS ON OFFER

1

WHOLE OF TURNOVER COVER

Our Whole of Turnover cover protects your clients' entire credit portfolio from late payments and/or insolvency so they can trade with the comfort of knowing that the largest liability in their balance sheet is protected. They can add export insurance which includes protection against political risks to this cover.

2

MULTI-BUYER COVER

Our Multi Buyer cover protects your clients from late payment and/or insolvency risks for selected credit customers, normally larger customers in their portfolio. Your clients can select as few or as many of their buyers as they wish. Like our Whole of Turnover cover, they can also add export insurance to this cover.

3

SINGLE RISK COVER

Single Risk cover is designed to protect your clients against the late payment and/or insolvency of a single credit buyer. This policy can even cover manufacturing and production costs incurred before shipping. Single Risk premiums are evaluated based on the geopolitical and economic risks in the country of your clients' customers.

WE LIKE THE INDUSTRIES YOU LIKE

As a new trade credit company we have new capacity to help your clients. While we will consider clients in most industries, our preferred industry sectors are Manufacturing, Agriculture, Pharmaceuticals, Construction, Mining, Services and Selected Retail Businesses.



MANUFACTURING



AGRICULTURE



PHARMACEUTICALS



CONSTRUCTION



MINING



SERVICES



RETAIL

WE ARE A LOCAL COMPANY WITH A GLOBAL PERSPECTIVE

HOW OUR EXPERIENCE AND EXPERTISE CAN HELP YOU

We are based in Australia so we have a solid understanding of the local market, while our industry experience gives us a global perspective. We combine this with Dun & Bradstreet's extensive industry database to gain insights into customers' situations.

Being local also means that you deal directly with our key decision makers and receive a fast response on new business enquiries and change requests for existing cover.

ACCESS INFORMATION ANY TIME YOU NEED IT

STAY UP TO DATE WITH OUR BEST-OF-BREED ONLINE PLATFORM

You'll have 24/7 access to our new online system, which was designed with industry best practice in mind. Using this intuitive system, you can upload your clients' details, download information, obtain quotes, track decisions, access policy documents and credit limits, and lodge and process claims.

GET IN TOUCH

Tel. 1300 326 181

Email. tradecredit@tbcco.com.au

We are open for business.

Speak to our team to discuss your clients' Trade Credit needs today.

THE BOND&CREDIT CO.

Tel. 1300 326 181

Level 16, 347 Kent Street Sydney New South Wales 2000
Email. tradecredit@tbcco.com.au Web. tbcco.com.au/tradecredit
ABN. 71 609 018 840

The insurer is CGU Insurance Limited ABN 27 004 478 371, AFSL 238291 (CGU). An IAG Company.
BCC Trade Credit Pty Ltd ABN 48 608 296 233 is an authorised representative of CGU.